

# **Feeding Derbyshire Sustainability Webinars**

## **1. Food Supply and Sustainability**



# Agenda

## 1. Introduction/s and Background – Feeding Derbyshire Team

## 2. Ankose Presentation – Colin Kiddell

- Followed by a short Q&A session

## 3. Langwith Pantry

- Presented by Melanie Richardson, highlighting an example of setting up and then re-evaluating pantry costs

## 4. Glossopdale Food Bank Example

- Q and A session with Liz Kearslake

## 5. Food Supply Resource Pack and Practical Examples - Feeding Derbyshire Team

## 6. Closing and feedback - Feeding Derbyshire Team/All



## Introductions and Background

- Agenda and Introductions
- Background – Why is sustainability important?
- Feeding Derbyshire Survey – What food banks/pantries and food clubs told us was important
- It's for you so please feedback and say what else you'd find useful



## 4. Glossopdale Food Bank Q and A

- Can you tell us a bit about the food bank, where you are, how you operate and perhaps some of the challenges you've faced
- What have you done since you since you took over to try and tackle some of these challenges, particularly the high costs of stock?
- What has been the impact of these changes and how was the response from your clients?
- Can you tell us a bit about the voucher scheme that you are trialing with a local food club to try and support some people (if they're ready) to move on to an affordable food option?



# Food supply resource pack



Feeding Derbyshire



FEEDING BRITAIN  
A HUNGER FREE UK

## Feeding Derbyshire – Food Supply Resource Nov 2024

This resource is the first part of the Feeding Derbyshire Sustainability toolkit. In partnership with Feeding Britain, we have put together a list of key suppliers to support you in sourcing affordable, nutritious, and diverse food and other stock options.

### 1. Wholesalers and Supermarkets

**Morrisons Wholesale** - [www.wholesale.morrisonsplc.co.uk](http://www.wholesale.morrisonsplc.co.uk)  
Contact [bulkpurchase@morrisons.com](mailto:bulkpurchase@morrisons.com) - Bulk-purchase orders offering discounted rates for charities. Minimum order of 40 cases of product. Delivery site must be able to accommodate an 18-ton delivery vehicle.

**Iceland Wholesale**  
Contact [anthony.howard@iceland.co.uk](mailto:anthony.howard@iceland.co.uk) - Waiting on price list

**Booker** - [www.booker.co.uk](http://www.booker.co.uk)  
Booker do offer delivery, you will need to contact your nearest store to discuss, and there is a loyalty scheme.

**Costco** - [www.costco.co.uk](http://www.costco.co.uk)  
Nearest situated to Derbyshire projects: Derby, Sheffield, Manchester  
Paid membership is required. Chilled, frozen and ambient, plus household, kitchenware, toiletries and more.  
May be able to deliver to you

**Bestway Wholesale** - [www.bestwaywholesale.co.uk](http://www.bestwaywholesale.co.uk)

**SOS Wholesale Derby** - [www.soswholesale.co.uk](http://www.soswholesale.co.uk)  
Contact Rachel Manners 01552 890022 or [rachel.manners@soswholesale.co.uk](mailto:rachel.manners@soswholesale.co.uk)



Feeding Derbyshire

## Our Latest Shopping List



Pasta  
Tinned  
Fish  
Tea

Thank You!

# Sos Warehouse – Derby

of groceries, soft drinks, cakes, biscuits, confectionery, pet food, household, toiletries, wine & seasonal. Our extensive range covers over 5,000 SKU's across popular household names and big brands.

SOS is centrally located in Derby. Our 83,000sq ft warehouse and transport hub serves a diverse range of over 2,000 customers both in the UK and worldwide.

Our dedicated customer services Telesales Team are available to provide support with ordering and product information.

WE EXPORT TO MORE THAN **28 COUNTRIES**

## Experts In Export

25 years of experience wholesaling around the globe. We supply on an ex works basis everything from a mixed pallet to a consolidated container.

## EASY CONVENIENT ONLINE SHOPPING



## GREAT BRANDS @ GREAT PRICES



### Why Choose SOS Wholesale?

Our lorries & transport partners deliver throughout the UK & Ireland. Our deliveries are palletised and dropped kerbside.

We have a new website for convenient, anytime online shopping with the option to click & collect from our centrally located Derby warehouse.

Promotional offers are sent regularly to customers.



# APPROVED FOOD



FREE DELIVERY\*  
WHEN YOU  
SPEND OVER  
£55

APPROVED  
FOOD ✓

DISCOUNT  
AUTOMATICALLY  
APPLIED AT THE  
CHECKOUT

APPROVED  
FOOD ✓

APPROVED  
FOOD ✓

APPROVED  
FOOD ✓

1 box  
(up to 25kg)  
£3.00

2 boxes  
(up to 50kg)  
£6.00

3 boxes  
(up to 75kg)  
£9.00

## Overview of SOS Warehouse Derby

SOS Warehouse in Derby is a convenient solution for bulk purchasing, particularly for businesses, charities, and community organizations. They offer the ability to place large orders with free direct delivery on orders over £900, saving time and effort compared to sourcing stock from multiple locations.

### Key Features:

#### 1. Convenience over Cost

While some products may be priced higher than elsewhere, the convenience of avoiding trips to multiple suppliers and the ability to source a wide range of products in one place make SOS Warehouse a practical choice for many. You could also order the cheaper items you need collectively and split the costs and share the items.

#### 2. Promotions and Offers

SOS Warehouse regularly shares deals and special offers, providing opportunities for savings on selected items.

#### 3. Flexible Product Range

They stock a multitude of various products including the Morrison's own label items, you can order mixed layers on the pallets. This would need to be clarified by SOS.

#### 4. Applying for an account

Setting up an account with SOS Warehouse is straightforward, making it easy for new customers to get started.



## **Overview of Approved Food**

Approved Food specialises in offering discounted products, including surplus stock, short-dated, and end-of-line items. They are based in Barnsley. Approved foods could be a good source of off the shelf items you may want to charge a small amount for to put monies back into your project.

## **Key Features**

### **1. Discounted Prices**

Approved Food is a budget-friendly option for individuals and organizations looking to cut costs on everyday essentials and non-perishable goods. Their stock often includes products nearing or past their best-before dates, which are still safe to consume but heavily discounted. They have items from as little as 1p each.

### **2. Wide Product Range**

They offer everything from food and drinks to cleaning supplies and pet care, making it a one-stop shop for discounted household needs.

### **3. Delivery Charges**

They offer free delivery for orders over £55.00



## 4. Other useful tips to find local surplus food and donations

- ✓ Work with your local community to **develop donation points** where people can donate food. This could be a supermarket, a school, a pub, a sports club. Also take advantage of key times of the year when people are likely to donate (Harvest and Christmas)
- ✓ Come together with other food projects in your area to form a **local food network**. Learn from a new network; Feeding Chesterfield who have started to share surplus between projects, do joint food drives and put new donation boxes in key locations to maximize public donations. They have found that a WhatsApp group is a quick and easy way to communicate.
- ✓ Where you can use up surplus food or bulky **catering packs** (these can be provided through Fareshare) by cooking nutritious meals that can be offered as take-home ready meals at Affordable Food Clubs or as a community meal.
- ✓ Run **'food drives' at local supermarkets** to encourage the public to donate the stock you need.
- ✓ Advertise on socials to promote what items you are short of, a **project 'shopping list'** (see template)
- ✓ Work with local businesses they may be interested in doing **in house food collections** for you or who may be looking for a local project to donate funds to.
- ✓ Approach local shops including butchers, bakers, greengrocers they may be able to **donate surplus stock** or give you some discounts.
- ✓ Try **local markets**, they may have food that will not be in date by the end of the day that they could donate rather than disposing of.
- ✓ Check in with Hotels/Restaurants/Cafes/Caterers who may have **surplus** at certain times of the week/month/year. Even if they do not have any when you call, leave your details.
- ✓ Encourage those that use your food project and have possibly taken items they now will not use that are stored at home to **bring them back to be used again** or swap for something they will use.



*If you are interested in trying any of these tips, but not sure where to start, the Feeding Derbyshire team might be able to help.*

# Costing Comparisons

Product	Tesco	Aldi	Booker	SOS Warehouse	Co-Op	SOS Warehouse/Morrison Lines
Jars Cooking Sauce	45p	65p	95p	77p	1.1	88-1.25
Coffee Nescafe 100gm						£1.31
Coffee 200gm	£2.25	£2.25	£1.95 per 90gm Jacks	£2.53	2.50 100gm	£2.71
Tea bags	£1.23 per 80	£1.85 per 160	76p per 80 Euro Shopper	81p per 40	1.7 co op 90	90p per 80
Sugar	£1.09	£1.09	£1.05	£1.02	£1.35	
Long Life Milk	69p	69p	£1.11	85p	1.25	82p
Flour Self Raising	79p	79p	67p 1kg	£1.41 per 1.1kg	80	93p per 1.5kg
Flour Plain	79p	79p	67p 1kg	£1.41 per 1.1kg	80	
Pasta 500g	75p	41p	83p	63p	70p	68p
Pasta 1kg	£1.39					
Rice	52p	52p	90p per 500gm	£1.20 per 1kg		75p
Veg Cooking Oil 1 Litre	£1.99	£1.99	£1.67	£1.73	£2.40	£1.30
			£4.00			
Tinned Fish Tuna 4 x 145gm	£2.75	£2.59	Or 70p per 1 tin	£3.59		£3.53
Sardines Fish	47p	49p	85p	72p		87p
Tinned Meat chopped pork and ham 200g	From £1.80	£1.35	£1.83	.99p	£2.00	£2.11
Tinned peaches/pears/fruit medley 410gm	From 69p	34p	£1.19	From 48p		90p
Tinned Carrots 300gm	50p	49p	50p	50p		57p
Tinned Peas 300gm	28p	45p	57p	46p		79p
Tinned Sweetcorn 325gm	49p	65p	76p	63p	75	
Tinned mix Veg	£1.20					
Soup	55p	62p	70p	71p/95p	85	66p
Jam	39p	39p	£1.11	£1.13	£1.50	£1.07
Beans	29p	28p	48p	81p		57p
Tomatoes	39p	35p	48p	54p		63p
Gravy	73p	£1.09	£1.26	£1.15	80p	85p
Rice Pudding	25p	25p	88p	79p	75p	73p
Wheat Biscuits	£1.20	£2.05		£1.56	£2.47	
Corn Flakes	79p	79p		£2.09	£1.75	£1.68
Rice Snaps	79p	79p		£2.55		£1.59
Oats	90p	90p		£1.17	1.15	£1.02
Custard	53p	69p	88p	£1.43	75p	77p
Washing Up Liquid	69p	69p	49p	47p	1.1	36p
Cleaning Spray	85p	85p	63p	£1.08	1	
Tinned Meals	From £1.49	£1.99	£1.80	From £1.32		From .72p
Tinned Pots	38p	38p	69p	50p		£1.16
Tinned Ravioli/spag bol - various	79p					

**Trolley Comparison Costs**  
*Analysis Based on 4 Food Suppliers (Excluding Cereal Items)*



## Overview: Cost Analysis on High-Volume Shopping Basket Staples

Building on work conducted earlier this year, I have created a fresh, up-to-date costing analysis spreadsheet to provide a clear and concise comparison of prices for commonly purchased high-volume shopping basket staples. This tool is designed to help you quickly and easily identify cost variations across different suppliers.

### 1. Overview

The spreadsheet covers a range of essential products, offering a snapshot of prices at a glance for informed decision-making. The costing comparison is designed to provide alternative solutions, particularly as some supermarkets are becoming stricter about the quantity of stock customers can purchase.

### 2. Supplier Comparisons

A mini breakdown highlights overall price differences across a selection of food suppliers, helping to pinpoint where the best value can be found.

### 3. Up-to-Date Data

All figures are current, reflecting the latest pricing trends to ensure accuracy and relevance in budgeting and purchasing decisions.

This analysis aims to save time and effort, enabling efficient comparisons and smarter purchasing choices for high-volume staples.

Would it be beneficial for us to offer this resource on a regular basis, such as every 3 or 6 months, to support your planning and purchasing needs?



- Any questions re the Resource Pack? Welcome feedback on the session either via the chat or get in touch with Paula/I directly by email. It's obviously the 1<sup>st</sup> of 4 sessions so we want them to be useful for you

- <https://www.ruralactionderbyshire.org.uk/Pages/Category/feeding-derbyshire-home>

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